



A segment leader within CelSian is responsible for an entire segment toward the outside world. The segment leader is overall responsible for delivering the revenue at the segment level. We do not do traditional sales but rather have in-depth discussions with our key clients regarding their projects and our support. Currently, we are looking for a segment leader in software and modeling, a great technical-commercial role in a leading segment for the glass industry and our company.

Key tasks

- Plan acquisition trips and customer meetings
- Prepare and present customer proposals
- Represent CelSian at important trade fairs and conferences
- Prepare and deliver the sales budget of the segment

Requirements

- Preferably 10+ years of experience in the glass industry, bringing a relevant network
- Master of engineering (preferably process technology) or physics
- Mentality to win
- Enhanced skills in building and maintaining relationships
- Fluent in English, adequacy in another language preferred (Fra, Esp, Ger, Ita)
- Work from office and/or home, regular travel

CelSian offers

- Intellectual, international, inspiring, and ambitious team
- An equal opportunity place to work, and with our global customer base we're proud to celebrate differences between our team members and affiliated partners
- Excellent benefits including 32 holidays, profit share participation program, and pension arrangement
- All-you-can-eat-lunch



Curious to learn more?

Please send your CV and motivation to infodesk@celsian.nl or call Harmen Kielstra for more information (+31 40 249 0102).